

## Education and Sport Development

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## PROVINCIAL ASSESSMENT

## GRADE 11



MARKS: 150

This marking guideline consists of 11 pages


## SECTION A (COMPULSORY)

## QUESTION 1

### 1.1. Multiple choice

$$
\text { 1.1.1. B (quantity supplied) } \checkmark \checkmark
$$

1.1.2. A (zero) $\checkmark \checkmark$
1.1.3. B (utility) $\checkmark \checkmark$
1.1.4. A (elastic) $\checkmark \checkmark$
1.1.5. B (downwards sloping)
1.1.6. C (average revenue) $\checkmark \checkmark$
1.1.7. A (economics of scale) $\checkmark \checkmark$
1.1.8. C (Oligopolistic) $\checkmark \checkmark$

### 1.2. MATCHING ITEMS

1.2.1. H $\checkmark \quad$ When something is in short supply or not readily available.
1.2.2. $F \checkmark$ The responsiveness of demand for good $A$ to change if the price of good $B$ changes.
1.2.3. $\mathrm{D} \checkmark$ Any market that does not have all the characteristics of a perfect market.
1.2.4. $\mathrm{B} \checkmark \quad$ Powerful competitors try to take over each other's market share by
progressively reducing prices.
1.2.5. $C \checkmark \quad$ Barriers to enter the market.
1.2.6. $\mathrm{G} \checkmark$ General business expenses that are not part of what is produced.
1.2.7. A $\checkmark$ Fixed cost plus variable cost
1.2.8. $\mathrm{E} \checkmark \quad$ Increasing average costs as the contribution of the variable inputs become more expensive.

### 1.3. ONE WORD ITEMS

1.3.1. Complimentary
1.3.2. Income elasticity of demand $\checkmark$
1.3.3. Perfect completion $\checkmark$
1.3.4. Monopolistic competition $\checkmark$
1.3.5. Minimum wage
1.3.6. Marginal costs $\checkmark$
(6 X 1) (6)
TOTAL SECTION A: 30

## SECTION B

## QUESTION 2: MICRO ECONOMICS

2.1. Answer the following questions
2.1.1 Give TWO characteristics of a perfect market.

- Many sellers $\checkmark \checkmark$
- No control over the price / price taker $\checkmark \checkmark$
- Homogenous product $\checkmark \checkmark$
- No barriers to entry and exit $\checkmark \checkmark$
- Complete information $\checkmark$
- No collusion $\checkmark \checkmark$
(Any $2 \times 1$ ) (2)
2.1.2 Why would a producer of a product with a unitary price elastic demand not use price to increase profits?
- The producer will not increase price as the demand will equally reduce and no additional revenue will be generated. (Any1x 2) (2)


### 2.2 DATA RESPONSE

2.2.1 Give the value for $A$ and explain the answer.
$\mathrm{A}=20 \checkmark$
Fixed costs remain constant irrespective of the output. $\checkmark$
2.2.2 Give any TWO examples of fixed costs.

Rentals $\checkmark$
Insurance premiums $\checkmark$
Loan payment $\checkmark$
(Any 2x1) (2)

### 2.2.3 Why do variable costs change?

Variable costs change with output because when output is produced, more of a particular input factor has been used more, for example electricity, labour. $\checkmark \checkmark$
2.2.4 Calculate the value of B. Show all calculations.

$$
\begin{align*}
\mathrm{MC} & =\frac{\Delta T C}{\Delta Q} \checkmark  \tag{2}\\
& =\frac{28-25}{2-1} \checkmark \\
& =\frac{3}{1} \checkmark \\
& =3 \checkmark \tag{4}
\end{align*}
$$

### 2.3 DATA RESPONSE

### 2.3.1 What relationship does McDonald's Big Mac have with the fries and the soda drink? <br> They are complementary products. $\checkmark$

2.3.2 Explain what complement or complementary goods are?

They are different goods that are used together to satisfy a specific need. $\checkmark \checkmark$
2.3.3 What will happen to the demand for fries if the price of the Big Mac burger decreases? Substantiate your answer.

- The demands for fries will increase $\checkmark$
- When the price of the Big Mac burger decreases the demand for Big Mac burgers will increase. $\checkmark \checkmark$
- As fries are consumed with the Big Mac burger and more burgers are demanded, more fries will be demanded
2.3.4 The price of a Big Mac burger is R23.00 and the price of a Burger King Whopper burger is R25.00. Explain the relative prices of the burgers and if I choose the Big Mac burger what will the Burger King Whopper burger be?
- The Big Mac burger is relatively cheaper than the Whopper burger.
- A relative price is a price of a good or service relative to the price of another good or service. $\checkmark \checkmark$
-If I choose the Big Mac burger the Whopper burger becomes the opportunity $\operatorname{cost} \checkmark \checkmark$
(Any 2x2) (4)
2.4 Differentiate between cost in the short run and cost in the long run (4x2)

| Short Run | Long Run |
| :--- | :--- |
| - A period so short that other factors | •Periods long enough so that all <br> of production will remain fixed and <br> cannot be change. $\checkmark \checkmark$ |
| factors of production and <br> intermediate inputs can become |  |
| In short run total costs will equal  <br> total fixed costs including total  <br> variable costs. $\checkmark \checkmark$  | variable. $\checkmark \checkmark$ |

2.5 Why is it important for business to consider Economies of Scale in its operation?

- To produce on a large scale. $\checkmark \checkmark$
- Leads to greater specialisation of resources.
- More highly skilled workers can be used.
- Allows firms to reduce the average cost of production.


## QUESTION 3

### 3.1. Answer the following questions.

### 3.1.1 Name TWO components of total cost.

- Total fixed costs $\checkmark$
- Total variable costs $\checkmark$ (2x1) (2)
3.1.2 What will happen when monopolistic competitor decides to increase prices?
- Consumers will turn to other producers because products are slightly different. $\checkmark \checkmark$


### 3.2. Data response

3.2.1 Name the market structure depicted in the graph.

- Perfect market.
3.2.2 What type of curve is shown in the graph?
- Horizontal/ Straight demand curve.


### 3.2.3 Calculate the Total Revenue amount. Show all calculations

- Total Revenue $=$ Price $\times$ Quantity $\checkmark$

$$
\begin{align*}
& =70 \times 50 \checkmark \\
& =3500 \checkmark \checkmark \tag{4}
\end{align*}
$$

### 3.2.3 What will happen when firms in a perfectively competitive market sell its products at a price above the market price?

- The will lose customers.
$\checkmark \checkmark$
- Expected revenue will not be generated.
$(2 \times 4)(4)$
3.3. Read the extract below and answer the questions that follow.
3.3.1 List two example of oligopoly industries mentioned in the article above?
- The energy industry
- Banking industry $\checkmark$
- Supermarket industry $\checkmark$
- IT Services $\checkmark$
- Accounting $\checkmark$


### 3.3.2 Briefly describe the term oligopoly.

- A market structure where only a few sellers operate.


### 3.3.3 What type of demand curve is associated the market structure mentioned above.

- Kinked demand curve. $\checkmark \checkmark$


### 3.3.4 Explain why energy, banking, and supermarket sectors are dominated by a handful of very large firms?

- Oligopolies use collusion making entry difficult.
- Spend huge amounts on advertising.
3.4. Briefly explain FOUR characteristics of monopolistic competition
- Each business produces a differentiated product. $\checkmark \checkmark$
- Products sold are differentiated or heterogeneous.
- Entry and exit to and from the market is completely free.
- There are a large number of producers or business in the industry. $\checkmark \checkmark$
Business has a downward-sloping demand curve. $\checkmark \checkmark$


### 3.5. Explain how habit forming product affect elasticity of demand

- A change in the price has a relatively small impact on the quantity demanded.
- Consumers are addicted to the product. $\checkmark \checkmark$ E.g cigarettes and alcohol
- They will continue to consume the product even if a price increases. $\checkmark \checkmark$
- The demand for products tends to be price inelastic. $\checkmark \checkmark \quad(4 \times 2)(8)$


## Question 4

4.1. Answer the following questions.
4.1.1 Name any two monopoly industries in South Africa.

- Eskom $\checkmark$
- Denel $\checkmark$
4.1.2 Why is monopoly faced with downward sloping curve?
- They are price makers. $\checkmark \checkmark$
- Monopolist can influence price and quantity


### 4.2 Data response

4.2.1 Name the source from which the cartoon is extracted www.economicscartoon.com 2017
4.2.2 At which price will more quantity be purchased?

At a price of R1.00 $\checkmark$
4.2.3 Give the formula used to calculate elasticity of demand $\frac{\% \Delta Q D}{\% \Delta \mathbf{P} \checkmark} \checkmark$
4.2.4 Explain how consumer responds to price changes in the cartoon.

- Consumer will look for substitute because of price increase.
- Decide to no longer purchase the product.
- Cola is a luxury therefore is elastic demand. $\checkmark \checkmark$
4.2. Data response question
4.3.1 Give the graph the appropriate heading.
- Cost Structure. $\checkmark$
4.3.2 What is represented by point $B$ on the graph
- Shut Down Point.
4.3.3 Give alternative name for Marginal Cost
- Supply curve.
4.3.4 Explain why variable cost changes with level of output?
- Variable costs do not remain the same. The costs differ according to each level of output. $\checkmark \checkmark$
4.3.5 Why is the ATC above the AVC?
- ATC is greater than Average Variable Cost. $\checkmark \checkmark$ It also includes average fixed costs. $\checkmark \checkmark$
(2x2) (4)


### 4.4 Briefly explain the characteristics of an oligopoly.

- Each firm produces a different product, some firms can produce homogeneous product. $\checkmark \checkmark$
- There are many similar products that are sold at different prices.
- Firms normally agree on non-price competition such as advertising or product differentiation.
- There is small number of fairly large producers or firms in the industry.
- Fairly strong barriers that prevent firms from joining or leaving the market usually exist. $\checkmark \checkmark$
(4x2) (8)


### 4.5 In your opinion explain why entrepreneurs only earn normal profit

- When making economic profit others will enter to share the profit and entry will result in normal profit.
- Others see economic profit as indication that forces of competition may not be strong and barriers exist in some industries.
- Economic profit is in relation to implicit return, a return for risk bearing $\checkmark \checkmark$
- Industries willing to take risk will earn high returns though temporary. $\checkmark \checkmark$

TOTAL SECTION B: 80

## QUESTION 5

- Discuss the following factors influencing price elasticity of supply. (26)
- Number of suppliers (8)
- Time (8)
- Nature of the product (10)
- Explain how cost and revenue data can be used to make a decision on whether to stop production or decrease prices of a product or service offered.


## INTRODUCTION

The responsiveness of supply to a change in price.

## MAIN PART

## Number of suppliers

- Where only few suppliers of products exist price increase are not followed by large increase in quantity supplied $\checkmark \checkmark$
- This factor explain why the supply of oil in the world does not increase when the price of oil spikes.
- If every country could produce oil $\checkmark \checkmark$, there would be no shortage of oil $\checkmark \checkmark$


## Time

- Time taken to produce a product determine its supply $\checkmark \checkmark$
- Agricultural produce that requires sun, rain and germination period $\checkmark \checkmark$ as well as products that require complicated technology will result in output being less responsive to change in price $\checkmark \checkmark$
- E.g locating oil $\checkmark \checkmark$


## Nature of the product

- Some products are easily stores as a result of certain characteristics such as durability.
- These goods are generally low priced.
- They are in abundant supply $\checkmark \checkmark$
- Suppy for durable goods is elastic $\checkmark \checkmark$
- Supply for non-durable goods is inelastic $\checkmark \checkmark$


## ADDITIONAL PART

- A firm should calculate the marginal revenue (MR) of each additional service offered or product sold.
- They should compare this to the marginal cost (MC) of selling additional unit . $\checkmark \checkmark$
- If the MC exceeds the MR of adding more units, a firm should stop the production, because each extra unit will add more expenses than revenue. $\checkmark \checkmark$
- If the MR is greater than the MC, a firm should decrease the price of its products or service. $\checkmark \checkmark$
- To attract more customers.
- Each extra unit sold will add more to revenue than to expenses.
- This will increase a firm's profits. $\checkmark \checkmark$
- A firm should only decrease prices up to the point where prices are equal to the MC. $\checkmark \checkmark$


## CONCLUSION

Suppliers will always try to sell more at a high price $\checkmark \checkmark$

## QUESTION 6

- Compare in detail the features of a monopoly with those of perfect competition.
- Discuss normal profit and economic profit as well as the conditions under which they are earned by firms.


## INTRODUCTION

Perfect market serves as a yardstick against which the other market structures are compared.

## MAIN PART

## Number of firms

- The many sellers in a perfect competition.
- In a monopoly there is only one seller $\checkmark \checkmark$


## Nature of the product

- Products in a perfect competition are homogeneous or heterogeneous. $\checkmark \checkmark$
- Homogeneous products are goods or services that are exactly the same. $\checkmark \checkmark$
- In a monopoly products are unique $\checkmark \checkmark$


## Control over the price

- A perfectly competitive business has no control over the price of its product and is therefore a price-taker. $\checkmark \checkmark$
- Monopoly has varying degrees of control over the prices of their products. $\checkmark \checkmark$
- Such businesses are price-makers. $\checkmark \checkmark$


## Barriers to entry

- This refers to how easy or difficult it is for businesses to enter or leave the market. $\checkmark \checkmark$
- Under perfect condition, entry is completely free whereas under monopolistic conditions it is entirely blocked.
- Very often access is denied by law.

Collusion

- In a perfect competition there is no secret communication between sellers that enables them to negotiate favourable terms for themselves.
- It is impossible for a monopoly to collude since he/she is the only seller.

Availability of information

- This refers to market participants' information on market conditions.
- In the case of perfect market and monopoly, information on market conditions is available. $\checkmark \checkmark$


## Size of profits

- Perfect competition make economic profits in the short-run and normal profit in the long-run.
- Monopoly earn economic profit (supernormal) in the short-run and long-run. $\checkmark \checkmark$ Output
- Output is high in the perfect competition $\checkmark \checkmark$
- Output is low in a monopoly. $\checkmark \checkmark$


## ADDITIONAL PART

## Normal profits

- A firm makes normal profits when total revenue (TR) equals total costs or when average revenue (AR) equals average cost (AC). $\checkmark \checkmark$
- Normal profit is the maximum return the owner of a firm expects to receive to keep on operating in the industry.
- Given a market price of P2, profit is maximised where MR = MC = P2. $\checkmark \checkmark$
- This occurs at a quantity of Q2. $\checkmark \checkmark$
- At Q2 the firm's average revenue (AR) per unit of production is P 2 , which is also equal to the average cost per unit c2 (AC). $\checkmark \checkmark$
- Since AR = AC, the firm earns a normal profit since all its costs are fully covered.
- Point ег is usually called the break-even point. $\checkmark \checkmark$


## Economic profits

- When a firms' TR>TC $\checkmark \checkmark$
- When a firms' $A R>A C \checkmark \checkmark$


## CONCLUSION

A market is perfectly competitive when there is no excessive control or power in the hands of either buyers or sellers $\checkmark \checkmark$

