



**GAUTENG PROVINCE**  
EDUCATION  
REPUBLIC OF SOUTH AFRICA

**PROVINCIAL EXAMINATION**  
**NOVEMBER 2022**  
**GRADE 9**  
**MARKING GUIDELINES**

**ECONOMIC AND MANAGEMENT SCIENCES:  
THE ECONOMY AND ENTREPRENEURSHIP**

**(PAPER 2)**

**9 pages**

**SECTION A: ALL TOPICS**

**QUESTION 1**

**1.1 MULTIPLE-CHOICE QUESTIONS**

1.1.1	B ✓✓
1.1.2	C ✓✓
1.1.3	B ✓✓
1.1.4	A ✓✓
1.1.5	D ✓✓

<b>10</b>

**1.2 MATCHING ITEMS**

1.2.1	C ✓
1.2.2	E ✓
1.2.3	H ✓
1.2.4	G ✓
1.2.5	B ✓

<b>5</b>

**1.3 WORD BANK**

1.3.1	profit ✓
1.3.2	marketing ✓
1.3.3	consumers ✓
1.3.4	fishing ✓
1.3.5	administrative ✓

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<b>20</b>

**TOTAL SECTION A: 20**

## SECTION B: THE ECONOMY

## QUESTION 2: ECONOMIC SYSTEMS

2.1 Mixed economy ✓ (1)

2.2

	Characteristic	Answer
2.2.1	Who owns the country's natural resources?	Individuals ✓
2.2.2	How are the prices of goods determined?	Producers/Entrepreneurs decide on prices of goods based on the target market and demand. ✓
2.2.3	What is the government's role in the economy?	Little intervention. ✓

(3)

2.3 The cartoon illustration shows a country being controlled/ruled by a single higher force which we can identify as the government. ✓ In a planned economy, the government has full control and makes all decisions. ✓  
(Any other relevant and correct explanation.)

(2)  
[6]

6

**QUESTION 3: CIRCULAR FLOW**

- 3.1
- Businesses sell goods and services to households. ✓✓
  - Businesses employ individuals from households and pay them salaries and wages in exchange for their labour. ✓✓ (2 x 2) (4)
- 3.2
- Producer:
- Government provides both businesses and households with public goods and services, e.g. roads, health care, safety, education, etc. ✓✓
- Consumer:
- Government buys factors of production from households and buys goods and services from businesses in order for them to operate successfully. ✓✓ (4)
- [8]**

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**QUESTION 4: PRICE THEORY**

- 4.1 Law of supply – When the price of a product increases, the supply for that product will increase. When the price of a product decreases, the supply for that product will decrease. ✓✓ (2)
- 4.2 4.2.1 30 bags ✓ (1)
- 4.2.2 R3,00 ✓ (1)
- 4.2.3 Equilibrium ✓ (1)
- 4.3 Curve A ✓ (1)
- 4.4 Example: Mmapula wants to buy a slab of chocolate. The supermarket has a mark-down special with R5 off the normal price. She buys three slabs instead of one. ✓✓

**(Accept any relevant answer.)**

**Learner's answer must include:**

- A product in which price decreased and the quantity demanded had increased based on the law of demand. ✓✓

**OR**

- A product in which price increased and the quantity demanded had decreased based on the increase in price. ✓✓

(2)  
**[8]**

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**QUESTION 5: TRADE UNIONS**

- 5.1 The main purpose of a trade union is to protect the rights of workers ✓ by negotiating with employers on behalf of the employee. ✓ (2)
- 5.2 “Unions call on millions of workers to stay at home or join strike action in South Africa.” ✓✓ (2)
- 5.3
- The businesses output/production levels will decrease. ✓✓
  - The business will lose income/sales due to fewer products being available for sale.
  - A shortage of products or poorly produced products can lead to unhappy customers.
  - Workers may stay demotivated and unhappy if their needs are not met, resulting in poor work performance.
  - If demands are met, the business may need to pay more money towards workers’ wages, ultimately resulting in lower profits.
- (Accept any other relevant answer.)** (2)
- 5.4 Trade unions aim for workers to have a good standard of living by ensuring that their social and economic needs are met (economic development). ✓
- Happy and motivated workers will work efficiently resulting in higher levels of production (economic growth). ✓ (2)
- [8]**

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**TOTAL SECTION B: 30**

**SECTION C: ENTREPRENEURSHIP**

**QUESTION 6: SECTORS OF THE ECONOMY**

- 6.1 Unskilled ✓ (1)
- 6.2 6.2.1 Secondary sector ✓ (1)
- 6.2.2 Tertiary sector ✓ (1)
- 6.2.3 Primary sector ✓ (1)

6.3	6.3.1	Primary Sector Extraction of raw materials. ✓	Secondary Sector Raw materials are converted into final products. ✓	Tertiary Sector Distribution and sale of the final product. ✓	(3)
	6.3.2	Tomatoes are picked on a tomato farm. ✓	The tomatoes are processed in a factory into tomato sauce, bottled and packaged. ✓	Tomato sauce is distributed and sold to wholesalers, retailers and eventually reaches the consumer. ✓	(3)

**[10]**

<b>10</b>
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**QUESTION 7: BUSINESS FUNCTIONS**

7.1 So that the business can achieve its objectives/operate efficiently. ✓ (1)

7.2

7.2.1	Purchasing function ✓
7.2.2	Marketing function ✓
7.2.3	Human resources function ✓
7.2.4	Production function ✓

(4)

7.3 The function of the general management is to:

- Manage and oversee the other business functions. ✓✓
- Make sure that the business achieves its set goals and objectives.
- Plan, organise, lead and control.
- Ensure that the functions work together and communicate with one another.

**(Accept any other relevant answer.)**

(2)

- 7.4
- By making sure that there is no wastage of materials. ✓✓
  - By using production methods that are cheaper.

**(Accept any other relevant answer.)**

(2)

**[9]**

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**QUESTION 8: BUSINESS PLAN**

- 8.1 R700 ✓ (1)
- 8.2 WhatsApp/Instagram/Twitter ✓ (1)
- 8.3
- He is a professional photographer – helpful to take good photos of his products. ✓✓
  - He knows how to handle social media platforms and use them for advertising. ✓✓
  - He takes initiative – tried something even when he was unsure if it would work.
  - He had little but sufficient money to start the business.
  - He has employees to assist him in running the business.
- (Accept any two of the above.)** (4)
- 8.4
- The company generated sales of about R10 000 within a few weeks. ✓✓  
They invested in more equipment (freezer, waffle-maker, commercial blender, milkshake maker).
  - The business now has four employees.
- (Accept any one of the above.)** (2)
- 8.5 “The next step will be to roll out franchises across the country and work in an even bigger venue”. ✓✓ (2)
- 8.6 C ✓ (1)
- [11]

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TOTAL SECTION C: 30

TOTAL: 80