## GAUTENG PROVINCE

## GAUTENG DEPARTMENT OF EDUCATION

 PROVINCIAL EXAMINATION NOVEMBER 2020GRADE 9

## ECONOMIC AND MANAGEMENT SCIENCES

## MARKING GUIDELINES

8 pages

| MARKING GUIDELINES | ECONOMIC AND MANAGEMENT <br> SCIENCES |
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## SECTION A: ALL TOPICS

## QUESTION 1

1.1 MULTIPLE CHOICE QUESTIONS

| 1.1 .1 | $C \checkmark \checkmark$ |
| :--- | :--- |
| 1.1 .2 | B $\checkmark \checkmark$ |
| 1.1 .3 | $\mathrm{C} \checkmark \checkmark$ |
| 1.1.4 | D $\checkmark \checkmark$ |
| 1.1 .5 | A $\checkmark \checkmark$ |


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1.2 COMPLETE THE SENTENCES

| 1.2 .1 | General Ledger $\checkmark$ |
| :--- | :--- |
| 1.2 .2 | Quantity supplied $\checkmark$ |
| 1.2 .3 | Debtors' Control $\checkmark$ |
| 1.2 .4 | Debited $\checkmark$ |
| 1.2 .5 | Production plan $\checkmark$ |


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1.3 MATCHING ITEMS

| 1.3 .1 | $F \checkmark \checkmark$ |
| :--- | :--- |
| 1.3 .2 | $E \checkmark \checkmark$ |
| 1.3 .3 | $D \checkmark \checkmark$ |
| 1.3 .4 | $H \checkmark \checkmark$ |
| 1.3 .5 | $C \checkmark \checkmark$ |


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## SECTION B: THE ECONOMY

## QUESTION 2: PRICE THEORY

### 2.1.1 DEMAND AND SUPPLY OF BARS OF SOAP $\checkmark$


*Curves must be plotted and drawn correctly in order to receive a mark each.
2.1.2 Equilibrium price: R20 $\checkmark \checkmark$

Equilibrium quantity : 30 units $\checkmark \checkmark$
2.2 If the price of goods and services increase, the quantity supplied will also increase. $\checkmark$ If the price of goods and services decrease, the quantity supplied will also decrease. $\checkmark$

### 2.3 True $\checkmark$

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## SECTION C: FINANCIAL LITERACY

QUESTION 3: JOURNALS AND ACCOUNTING EQUATION
3.1 Cash Receipt Journal of Seven Eleven Supermarket for November 2020

CRJ11

| $\begin{aligned} & \hline \text { Doc } \end{aligned}$ | Day | Details | Fol | Analysis of receipts | Bank | Sales | Cost of Sales | Debtors' Control | Sundry Accounts |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Amount | Fol | Details |
| CRR | 6 | Sales |  | 5600 | $5600 \checkmark$ | $5600 \checkmark$ | $4480 \checkmark$ |  |  |  |  |
| 541 | 21 | R. Beer |  | 3200 |  |  |  | $3200 \sim$ |  |  |  |
| CRR |  | Sales |  | 1500 | $4700 \checkmark \checkmark$ | 1500 | 1200 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |

3.2 Cash Payment Journal of Seven Eleven Supermarket for November 2020

CPJ11

| Doc <br> no. | Day | Name of Payee | Fol | Bank | Trading <br> Stock | Creditors' <br> Control | Amount |  | Fol |
| :---: | :---: | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 334 | 25 | Popeye Wholesalers |  | $5670 \checkmark$ |  | $5670 \checkmark$ |  |  | Details |
| 335 | 29 | Cash $\checkmark$ |  | 3300 |  |  | 3300 |  | Repairs $\checkmark$ |
|  |  |  |  |  |  |  |  |  |  |

3.3 Debtors' Journal of Seven Eleven Supermarket for November 2020

| Doc no. | Day | Details | Fol | Sales | Cost of Sales |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 22 | 11 | R. Beer |  | $3200 \checkmark$ | $2560 \checkmark$ |
| 23 | 19 | M. Dladla |  | $4000 \checkmark$ | $3200 \checkmark$ |
|  |  |  |  |  |  |

3.4 Creditors' Journal of Seven Eleven Supermarket for November 2020

| Doc <br> no. | Day | Details | Fol | Creditors' <br> Control | Stationery | Trading Stock | Sundry Accounts |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 29 | 17 | Popeye Wholesalers |  | $5670 \checkmark$ |  | $5670 \checkmark$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |

3.5 Accounting Equation

| No. | Account debit | Account credit | Assets | Owner's Equity | Liabilities |
| :--- | :--- | :--- | :---: | :---: | :---: |
| 3.5 .1 | Bank $\checkmark$ | Sales $\checkmark$ | $+5500 \checkmark$ | $+5500 \checkmark$ |  |
|  | Cost of Sales $\checkmark$ | Trading Stock $\checkmark$ | $-5000 \checkmark$ | $-5000 \checkmark$ |  |
|  | Trading Stock $\checkmark$ | Creditors' Control $\checkmark$ | $+6800 \checkmark$ |  | $+6800 \checkmark$ |


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| GRADE 9 |  |

## QUESTION 4: LEDGERS

4.1 Debtors' Ledger

| 4.1 .1 | Frances Lyons $\checkmark \checkmark$ |
| :--- | :--- |
| 4.1 .2 | $1500 \checkmark \checkmark$ |
| 4.1 .3 | CRJ $\checkmark \checkmark$ |
| 4.1 .4 | $3700 \checkmark \checkmark$ |

## 4.2

GENERAL LEDGER OF LUTHULI TRADERS
Balance Sheet Accounts Section

| Dr |  | Trading Stock |  |  |  |  |  | Cr |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date |  | Details | Fol | Amount | Da |  | Details | Fol | Amount |
| $\begin{gathered} 2020 \\ \text { April } \\ \hline \end{gathered}$ | 1 | Balance | b/d | 54305 V | $\begin{aligned} & 2020 \\ & \text { April } \end{aligned}$ | 30 | Cost of Sales | CRJ | $9500 \checkmark$ |
|  | 30 | Bank | CPJ | 10468 r |  |  | - |  |  |
|  |  | Creditors' control $\checkmark$ | CJ | $1590 \checkmark$ |  |  | Balance | c/d | 56863 , |
|  |  |  |  | 66363 |  |  |  |  | 66363 |
| $\begin{aligned} & \hline 2020 \\ & \text { May } \\ & \hline \end{aligned}$ | 1 | Balance | b/d | 56863 , |  |  |  |  |  |

## SECTION D: ENTREPRENEURSHIP

## QUESTION 5: BUSINESS PLAN

5.1 Hard worker, $\checkmark$ shows perseverance, determined (Any ONE for 1 mark. Any other relevant answer)
5.2 She had no customers.
5.3

| Strong point: | Good quality blankets. $\checkmark$ |
| :--- | :--- |
| Weakness: | No knowledge about finances. $\checkmark$ |
| Opportunity: | Expanding to other parts of the country. $\checkmark$ |
| Threat: | Other hawkers, pandemic, lack of customers. $\checkmark$ |
|  |  |

(Any other relevant answer that can be used to complete a SWOT Analysis for Elvina)
5.4.1 A formal written plan $\checkmark$ that gives a detailed description of how a business is going to achieve its goals. $\downarrow$
5.4.2 Everything about the business is included and gives an overview. If it is badly written, it will give a negative impression of the business. $\checkmark$ It creates a first impression of the business and possible successes and opportunities of what is still to come.
(Any other correct, relevant reason for 1 mark)
5.4.3 - Information about the business e.g. owners, what it does.

- Production plans.
- Marketing plan.
- Management plan. $\checkmark$


### 5.5.1

| Fixed cost: | Rent for storeroom. $\checkmark$ |
| :--- | :--- |
| Variable cost: | Wages. Advertising. $\checkmark$ |

(One of each of the costs for 1 mark each)
5.5.2 The financial plan is important because no business that is not financially feasible will survive. The financial plan gives a business the opportunity to show that the business is financially well planned and financially viable.
(Any other relevant and correct opinion on why it is important, for 3 marks)

