



**higher education  
& training**

Department:  
Higher Education and Training  
**REPUBLIC OF SOUTH AFRICA**

# **MARKING GUIDELINE**

**NATIONAL CERTIFICATE**

**ENTREPRENEURSHIP AND BUSINESS MANAGEMENT N5**  
(First Paper)

**13 NOVEMBER 2018**

**This marking guideline consists of 3 pages.**

**SECTION A****QUESTION 1**

- 1.1 True  
1.2 False  
1.3 True  
1.4 False  
1.5 False

(5 × 2) [10]

**QUESTION 2**

- 2.1 A  
2.2 C  
2.3 D  
2.4 C  
2.5 C

(5 × 2) [10]

**QUESTION 3**

- 3.1 3.1.1 Sexual harassment refers to unwelcome sexual advances, requests for sexual favours and other verbal or physical sexual conduct made explicitly or implicitly as a condition of employment.
- 3.1.2 Synergy is a method or way of working together as a team to attain the best results.
- 3.1.3 Performance appraisal is a method or technique used by employers or businesses to determine the degree to which an employee carries out his/her work effectively.
- 3.1.4 Social responsibility is an obligation that a person or business has towards other individuals or communities.

(4 × 3) (12)

- 3.2 3.2.1
- Unemployment Insurance Fund
  - Workman Compensation Fund

(2 × 2) (4)

- 3.2.2
- Pension fund
  - Medical Aid
  - Housing allowance
  - Car allowance
  - Study allowance
  - Meal allowance

(Any 3 × 2) (6)

## 3.3 Personal versus business decisions

Personal decisions are the owners' decisions taken during personal planning that can influence the business.✓✓

Business decisions are taken by the owner in his or her official capacity.✓✓

## Strategic versus operational decisions

Strategic decisions define the future direction or plan of the business.✓✓

Operational decisions concern the day to day running of the business/concern the implementation of the strategic plans.✓✓

## Structured versus unstructured decisions

Structured decisions are based on the strategic decisions and are not easily changed.✓✓

Unstructured decisions are operational based.✓✓

(Any relevant 2 × 4)

(8)  
[30]

**TOTAL SECTION A: 50**