



**higher education  
& training**

Department:  
Higher Education and Training  
**REPUBLIC OF SOUTH AFRICA**

# **MARKING GUIDELINE**

**NATIONAL CERTIFICATE**

**ENTREPRENEURSHIP AND BUSINESS MANAGEMENT N5**  
(First Paper)

**14 NOVEMBER 2019**

**This marking guideline consists of 2 pages.**

**SECTION A****QUESTION 1**

1.1	1.1.1	E		
	1.1.2	I		
	1.1.3	J		
	1.1.4	D		
	1.1.5	B		
	1.1.6	G		
	1.1.7	C		
	1.1.8	A		
	1.1.9	H		
	1.1.10	F		
			(10 × 2)	(20)
1.2	1.2.1	Unwelcome sexual advances, requests for sexual favours and other verbal or physical conduct made explicitly or implicitly as a condition of employment.		
	1.2.2	Those businesses who serve the same needs of the customers whom your business is targeting.		
	1.2.3	The process of getting things done through others and having them do it willingly/dealing with things and people in the business.		
	1.2.4	The process through which new employees are introduced to the tasks, superiors, work group and the business as a whole.		
	1.2.5	A method or technique used by employers or businesses to determine the degree to which an employee carries out his or her work effectively.		
			(5 × 2)	(10)
1.3	1.3.1	True		
	1.3.2	False		
	1.3.3	False		
	1.3.4	True		
	1.3.5	True		
			(5 × 2)	(10)
1.4	•	Diagnose and define the problem.		
	•	Gather information about the problem.		
	•	Put the real problem in writing.	(Must be in the right order)(3 × 2)	(6)
1.5	•	Fixed order quantity		
	•	Fixed time period	(2 × 2)	(4)
				<b>[50]</b>

**TOTAL SECTION A: 50**